



# MACHSPE ●

**THE SPECIAL MACHINE  
MANUFACTURER AND USER  
BUSINESS MEETINGS**

## MACHSPE IS THE NUMBER ONE CONCENTRATION OF **SPECIAL MACHINE SPECIALISTS**



**A GLOBAL  
OFFERING**

100% OF THE SELECTED EXHIBITORS PROPOSE:

- Study of requirement
- Writing of specifications
- Design
- Manufacture
- Putting into service
- Maintenance

22<sup>nd</sup> AND 23<sup>rd</sup> OCTOBER 2008 / CENTRE DES CONGRÈS / ST ETIENNE / FRANCE



MACHSPE is organised  
as part of **MECANETWORK** :  
1,000 businesses present  
4,500 meetings scheduled  
85,000 businesses canvassed  
[www.mecanetwork.com](http://www.mecanetwork.com)

**MECANETWORK**

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LES PÔLES DE  **COMPÉTIVITÉ**



## WHO IS PARTICIPATING ?

**MACHSPE** brings together order givers, special machine manufacturers and industrialists, design and production engineering consultancies, as well as laboratories and service providers offering new solutions and test and trial facilities.

## WHY SHOULD I PARTICIPATE?

Request for information

[info@mecanetwork.com](mailto:info@mecanetwork.com)

The dynamism and competitiveness of businesses depend more than ever on their ability to adapt. Participating at **MACHSPE**, Europe's number one concentration of value-added mechanical engineering capabilities and expertise, means giving oneself the opportunity to meet one's future technical partners in a calm setting favourable to listening, analysis and exchange:



### IDENTIFY YOUR FUTURE CUSTOMERS AND SUPPLIERS

4 weeks before **MACHSPE**, you receive the technical catalogue detailing the projects of the order givers and presenting the capabilities of the exhibitors. You identify the participating companies which are of interest to you.



### BENEFIT BY QUALIFIED APPOINTMENTS

You ask for appointments with the companies you have previously identified from the technical catalogue and you also receive appointment propositions. Only meetings validated by both sides are organised at **MACHSPE**. This method enables all participants to benefit by the guarantee that their future contacts meet their expectations.



### PARTICIPATE IN A SIMPLE, PROFESSIONAL APPROACH

5 days before **MACHSPE**, you receive your timetable of appointments and thus prepare your meetings. The aim of this approach is to improve the effectiveness of your professional appointments by taking into account your stakes before even coming to **MACHSPE**.

**MACHSPE** is organised as part of **MECANETWORK** which groups together two business conventions and an international congress. Faced with your challenges, this 2008 edition brings together over 1000 businesses and 90% of the 4,500 business meetings are scheduled before the show.

## HOW CAN I PARTICIPATE?

Registration on the website:

[www.mecanetwork.com](http://www.mecanetwork.com)



Participant contact:  
[participant@mecanetwork.com](mailto:participant@mecanetwork.com)

Partner contact:  
[partenaire@mecanetwork.com](mailto:partenaire@mecanetwork.com)

Press contact:  
[presse@mecanetwork.com](mailto:presse@mecanetwork.com)

MACHSPE IS ORGANISED BY:



SEAL OF APPROVAL:

**ViaMéca**



LES PÔLES DE  **COMPÉTIVITÉ**

AND SUPPORT BY:



Rhône-Alpes

DIACT  
Massif central

Conseil général  
**LOIRE**  
EN RHÔNE-ALPES

SAINT-ETIENNE  
métropole

erai  
ENTREPRISES RHÔNE-ALPES INTERNATIONALES

AMIS & EPI  
Usinage, Machines spéciales, Procédés industriels